

Job description

Position: Dynamics 365 F&O (AX) CRM

Take the next step!

Are you looking for a job in which you develop yourself quickly and immediately receive a lot of responsibility? Does the combination of business processes and Microsoft technology appeal to you? Take a next step in your career path!

Leading Microsoft Partner

You work with Microsoft Dynamics 365, Azure cloud platform and our unique, industry-specific solutions to develop the best strategy for a digital transformation and design, implement and manage innovative cloud solutions of our customers.

Personal development

As a Consultant, you will be in charge of your own career and personal development with the support of our organization, working side by side with the customers, making a difference. Just in a few weeks' time you will be ready to step into the exciting world of IT consultancy and business processes, supported by the newest Microsoft solutions.

HSO

Together with 1000+ colleagues at HSO you are a point of contact for companies that understand the big picture and oversees issues of cross-border implementations. You follow the HSO Excellerate methodology to execute projects in a predictable manner, delivering high-quality results in a most efficient way.

You are...

- You are ambitious and eager to learn;
- You are conversation/business level in English in Japanese (N3/N2)
- You have good communication skills and you are creative in solving problems;
- You have strong analytical skills and you are proactive;
- You are customer-oriented, not afraid of taking responsibility and able to work independently;
- You are a team player who can easily fit into an international vibrant team of colleagues from different cultures and locations;
- You are willing to take an extra challenge to work and travel both domestically and internationally

Key Responsibilities

- Deliver and implement Dynamics 365 CRM;
- Deliver high quality business and software application services to clients;
- The creation of high quality and sustainable client solutions;
- Deliver all consultancy according to the HSO Project Methodology, ensuring that all software applications are implemented successfully according to the project plan;
- Meet customer expectations of business knowledge, skills and behavior;
- Identify business/project risk and mitigate or communicate as necessary;
- Communicate progress updates to relevant parties both formally and informally;
- Participate in pre-sales activities as requested;
- Always represent HSO in a professional and positive manner;

- Advise customers on industries' best practices in a proactive rather than passive way.

Start date: Anytime

Location: Tokyo, Akasaka