

A male runner in a bright green tank top and blue shorts is captured in mid-stride on a paved road. The background shows a coastal landscape with the ocean, rocky terrain, and a cloudy sky. The image is partially obscured by a white diagonal shape that frames the text below.

Become the leader of the pack  
*with Microsoft Dynamics 365*

FACTSHEET



## WHAT IS **MICROSOFT DYNAMICS 365?**

***There is no avoiding it- technology is disrupting every industry. The question is, will you be left standing or will you be the one to leave your competition behind? Digital transformation is a matter of seeing new opportunities, embracing and taking advantage of them to bring about change.***

Are you ready to engage customers, empower employees, optimize operations and transform products? With the launch of Dynamics 365, Microsoft has unified the current Microsoft CRM and ERP cloud solutions into one cloud service with new purpose-built apps to help manage specific business functions.

### ADVANTAGES:

- All apps integrated on one platform
- Flexible and scalable
- Lower license costs: You only pay for what you need
- Integration of business processes with a Common Data Model
- Familiar, cloud-based platform
- Seamless integration with third-party solutions

# THE VALUE OF *MICROSOFT DYNAMICS 365*

With Dynamics 365, insights, predictive intelligence and workflow optimization are delivered through easy-to-use mobile experiences with offline capabilities. Apps can be deployed independently, meaning you only pay for what you need, or work seamlessly together so that you can easily grow your business.

## Key benefits

### **MAKE SMARTER DECISIONS**

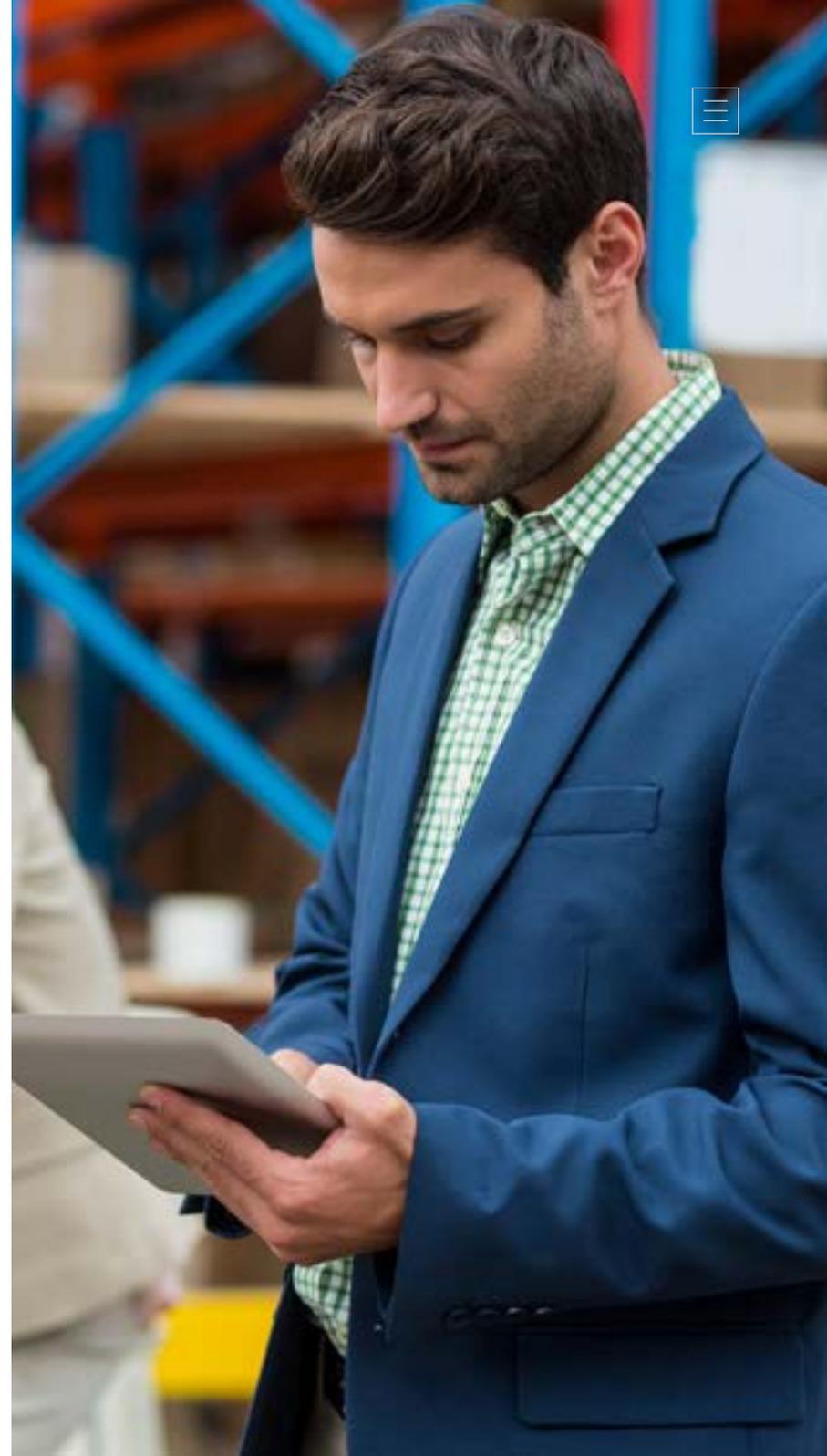
Unify your business and finance operations to gain real-time insights and intelligence across your organization and supply chain, enabling you to make smarter decisions, faster.

### **TRANSFORM BUSINESS FASTER**

Transform your business and stay competitive by easily redesigning processes without disrupting your ongoing operations.

### **DRIVE RAPID GROWTH**

Leverage a powerful, flexible, and intelligent cloud ERP to rapidly grow your business globally with the peace of mind that your information will be secure.





## ***HSO:*** ***Your Trusted Microsoft Dynamics Partner***

Our goal is to be the best supplier of business solutions based on Microsoft technology. Solutions that let us sustainably improve our customers' processes and results. We leverage Microsoft's Azure cloud platform, Dynamics 365 and our in-house, industry-specific solutions to develop the best strategy for your digital transformation and journey to the cloud.

Find out how our team at HSO can integrate your ideal, end-to-end enterprise technology solution. With the power of Microsoft Dynamics 365, we can help equip your team, delight your customers and drive ROI.



# WHAT MAKES HSO TRULY DIFFERENT?

- 25+ years of systems integration experience
- Proven industry-focused expertise with solutions powered by Microsoft technology
- In-house developed IP for industries including Field Service, Equipment Rental and more.
- Global capability with international references (our team has completed hundreds of international projects in over 60 countries)
- Skilled competency and strong understanding of market needs
- Predictable, process-oriented results
- A client-centric technology practice



the results company



MENU

## *Want to Learn More?* Contact HSO

Ready to take the step towards digital transformation with Dynamics 365?

Contact us today to discuss your requirements.

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**Buffalo Grove, IL 60089**

**Phone: + 1 847 348-0588**

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MENU

1500

Projects

13

Offices

650

Employees



the results company

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Since 1989, HSO has been a Microsoft Solution integrator and has become a successful ICT company with more than 550 employees and offices in Europe, North America and Asia. HSO supports local and international companies in retail, wholesale distribution, manufacturing and service with their digital transformation journey. The foundation for this is Microsoft Dynamics 365: A complete platform of CRM, ERP, Office 365 and BI software. HSO takes care of the implementation, optimization and 24/7 support of these cloud solutions. HSO belongs to the Microsoft Dynamics Inner Circle and is proud to have been named the 'most customer-oriented Microsoft partner'.