

Innovation in Global Supply Chains

How Leading Companies Are Adapting

Smart Tech, Smarter Supply Chains



Global Disruptions, Local Impacts

Labor Shortages

68% of firms cite talent gaps in digital skills

Disruption Costs

\$1.5M/day average loss

Cybersecurity

61% of executives see it as top threat



Geopolitical Tensions



Climate Events



Resource Bottlenecks



Labor Shortages & Inventory Volatility



Complex Regulatory Compliance



Talent Gaps in Digital Skills



Lack of Visibility & Siloed Processes



How Leading Companies Are Adapting

Only 10%

Have fully deployed digitization

68%

Prioritize onshoring

Top 3 strategies

Dual sourcing, regionalization, integrated planning



Dual-sourcing / supplier strategies



Regionalization of supply chains



Integrated enterprise strategy



Digitization efforts (only 10% fully deployed)



Alignment with business objectives



Smarter Supply Chains with Microsoft Dynamics 365



AI

67% more effective in risk reduction



Power BI

Real-time analytics adoption up 40% YoY



AI Predictive analytics, automation



Power BI Data-driven decision-making



Azure AI Search Attribute-based product discovery



From Strategy to Execution: A Unified Supply Chain Framework

HSD Supply Chain Refinement Areas



Essentials



Order Management



Search Products



Warehouse Management



Production Control



Advanced Finance



Integration Studio

Supplier Journey



Develop Procurement and Sourcing Strategy



Manage Supplier Relationship



Source a Contract Goods and Services



Procure Goods and Services



Manage Accounts Payable



Analyze Procurement and Sourcing

Supply Chain Journey



Forecast to Strategy



Plan to Produce



Order to Cash



Turning Projects to Profits



Inventory to Delivery



Record to Report



Order to Cash with Advanced Supply Chain Management Process

1

Essentials

- ✓ Simplify and accelerate product setup and configuration.
- ✓ Manage and organize documents efficiently.

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4

Advanced Warehouse Management

- ✓ Automate carrier selection to streamline shipping
- ✓ Print labels efficiently to support logistics
- ✓ Use data insights to boost warehouse performance

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2

Advanced Order Management

- ✓ Handle complex B2B order processes with ease.
- ✓ Improve packaging and kitting workflows
- ✓ Support efficient counter sales operations

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5

Advanced Production Control

- ✓ Manage subcontracting processes effectively.
- ✓ Handle engineering changes with agility.

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3

Product Search

- ✓ Use AI-powered search for detailed product comparisons.
- ✓ Search products based on attributes, inventory, and pricing.

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Advanced Finance

- ✓ Automate financial reconciliation processes.
- ✓ Integrate seamlessly with vendor payment service providers.

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7

Integration Studio

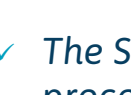
- ✓ Integrate systems effortlessly using Azure services for secure and scalable data exchange.
- ✓ Connect faster with pre-built integrations for platforms like Magento, nShift, and Dynamics 365.

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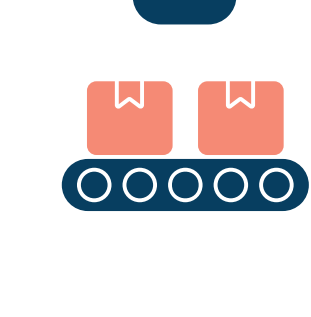
Did you know that an AI agent can process your orders automatically?

You receive hundreds of orders by email every day. Sometimes as a neatly structured PDF, sometimes as a semi-unreadable scan, and occasionally even as a photo of a handwritten note. And yet... There is no longer any hand involved in processing it. Sounds utopian? Nope. This is already happening.



Increase Supply Chain Resilience with Microsoft's Supplier Communications Agent

- ✓ The Supplier Communications Agent processes inbound supplier emails for purchase confirmations and changes, updating the system autonomously.
- ✓ Proactively follows up with suppliers via email on pending purchase orders, reducing the risk of last-minute changes.



Real Results, Real Transformation

30% Faster Implementation

With preconfigured best practices

AI-Driven Decisions

With Microsoft Copilot

Tailored for B2B & B2C

Composable & Scalable Architecture

Microsoft 2024 Global Partner of the Year for Supply Chain Management

Bridge the Gaps, Build Smarter!

Discover the latest in D365 SCM.

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